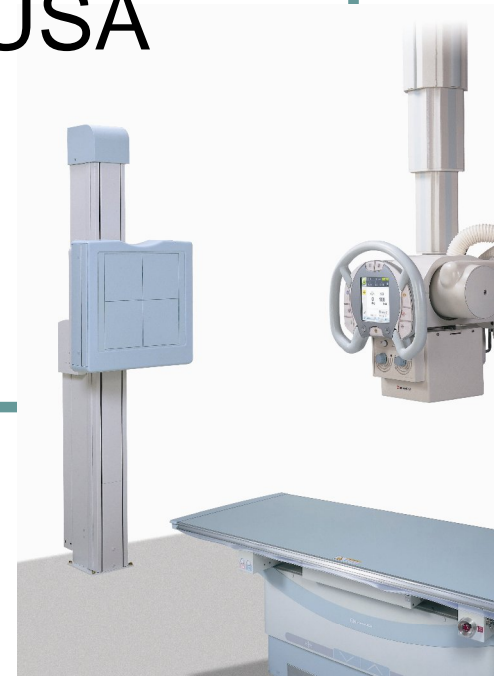


# Radiographic Market Rankings

Shimadzu Medical Systems - USA

1<sup>st</sup> QTR / FY2007

MDBuyline Rankings



# What is the market saying?

- MDBuyline has published the most recent product rankings for the US Radiographic market
- The data contained is for the time period May 1, 2006 through May 30, 2007
- Several categories are ranked, all rolling up to a “composite” ranking
- As noted: “MDBuyline places a strong focus on the opinion of those who use the product everyday”
- The Shimadzu Sales Channel has a GREAT story to tell
- Following is a summary of those results

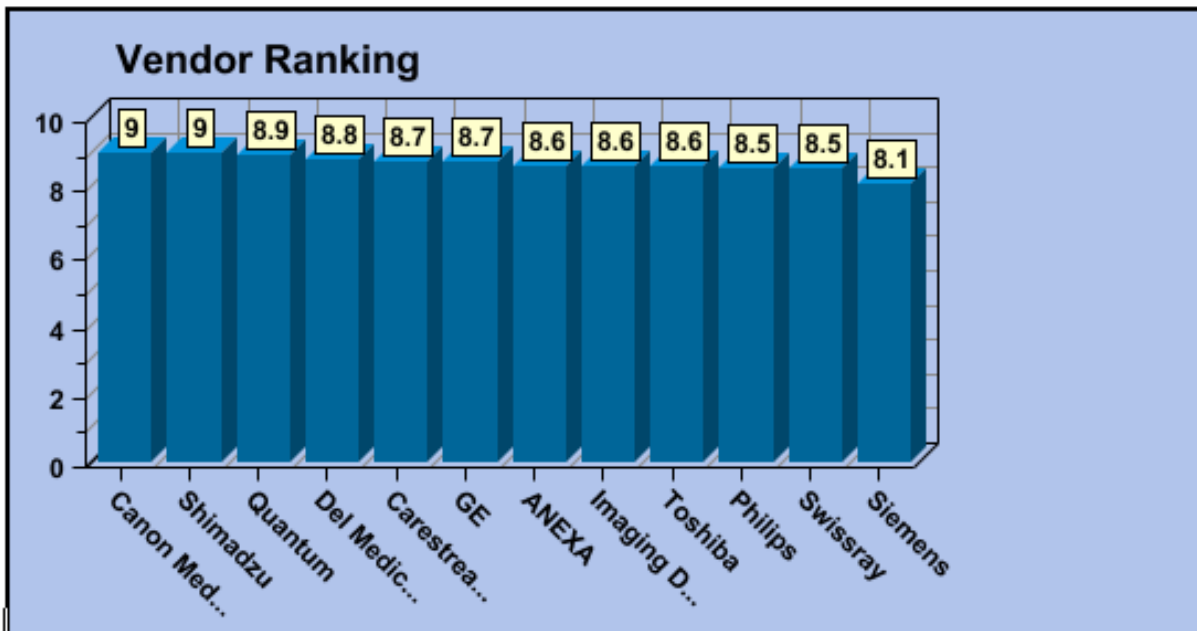
# The Shimadzu RadSpeed Portfolio

## The MDBuyline Ranking Results

- Number **ONE** for System Performance
- Number **ONE** for System Reliability
- Number **ONE** for Service Repair Quality
- Number **ONE** Overall Vendor Ranking

# The Overall Vendor Ranking

## MDB Vendor Ranking



MD Buyline places a strong focus on the opinion of those who use the product everyday. The vendor rankings are based on the User Satisfaction Composite Ratings.

# Individual Category Rankings

## User Satisfaction Trends

	System Performance	System Reliability	Installation / Implementation	Applications Training	Service Response Time	Service Repair Quality	Composite
ANEXA	7.7 ✖	8.7	9.1	9.1 ✔	8.4	8.4	8.6
Canon Medical	8.9	9.2 ✔	9.1	8.6	9.2 ✔	9.2	9.0 ✔
Carestream Health	8.3	8.3	8.8	8.9	8.7	9.0	8.7
Del Medical	9.0	9.0	9.2	8.4	8.4	8.8	8.8
GE	8.7	8.5	8.7	8.8	8.7	8.8	8.7
Imaging Dynamics	8.6	8.7	8.6	8.9	8.5	8.4	8.6
Philips	8.3	8.3	8.6	8.9	8.6	8.5	8.5
Quantum	9.0	9.2 ✔	9.3 ✔	8.9	8.5	8.6	8.9
Shimadzu	9.3 ✔	9.2 ✔	8.8	8.6	9.1	9.3 ✔	9.0 ✔
Siemens	8.4	8.2 ✖	7.9 ✖	8.0 ✖	8.1 ✖	8.0 ✖	8.1 ✖
Swissray	8.6	8.3	8.9	8.6	8.1 ✖	8.4	8.5
Toshiba	8.2	8.3	8.8	8.6	9.1	8.9	8.6

Highest ratings in a category are represented by green check (✔).  
 Lowest ratings in a category are represented in red 'x' (✖).

# The RadSpeed System From Shimadzu

Shimadzu Medical Systems - USA

[www.shimadzu.com/medical](http://www.shimadzu.com/medical)

